

CLIENT SURVEY

Thank you for considering UniNet as your aftermarket solutions provider.
Please help us to better serve you in establishing an account by filling in this Client Survey.

Company Name _____ Contact _____
Address _____ City _____ State or Province _____
Postal Code _____ Country _____
Phone _____ Fax _____ Email _____

Activities:

Do you recycle toner cartridges? () yes () no Quantity: _____ How Often? _____ per month
Do you recycle COLOR toner cartridges? () yes () no _____ per month
Do you recycle ink cartridges? () yes () no _____ per month
Do you sell compatible ink jet cartridges? () yes () no _____ per month
Do you sell compatible copier cartridges? () yes () no _____ per month
Any other activity or specialty? _____

What are the five (5) top-selling cartridges?

Model: _____ Quantity: _____ How Often? _____ per month
Model: _____ _____ per month
Model: _____ _____ per month
Model: _____ _____ per month
Model: _____ _____ per month

What are your three (3) top-selling Lexmark cartridges?

Model: _____ Quantity: _____ How Often? _____ per month
Model: _____ _____ per month
Model: _____ _____ per month

What are your three (3) top-selling Xerox cartridges?

Model: _____ Quantity: _____ How Often? _____ per month
Model: _____ _____ per month
Model: _____ _____ per month

What are your three (3) top-selling Color cartridges?

Model: _____ Quantity: _____ How Often? _____ per month
Model: _____ _____ per month
Model: _____ _____ per month

What products do you have under development?

Product: _____ Quantity: _____ How Often? _____ per month
Product: _____ _____ per month
Product: _____ _____ per month

Any quality issues or problems with any parts that you buy now?

Part: _____
Part: _____
Part: _____

Supplier: _____
Supplier: _____
Supplier: _____

What type of Toner do you prefer? OEM Darker High-Yield Good Grayscale Lowest Price

How often (percentage % of company time) do you replace:

OPC Drums:	<input type="checkbox"/> Never <input type="checkbox"/> 30% <input type="checkbox"/> 50% <input type="checkbox"/> 80%	Brand: _____
Blades:	<input type="checkbox"/> Never <input type="checkbox"/> 30% <input type="checkbox"/> 50% <input type="checkbox"/> 80%	Brand: _____
Primary Charge Rollers (PCR):	<input type="checkbox"/> Never <input type="checkbox"/> 10% <input type="checkbox"/> 20% <input type="checkbox"/> 30% <input type="checkbox"/> 50%	Brand: _____
Magnetic Rollers:	<input type="checkbox"/> Never <input type="checkbox"/> 10% <input type="checkbox"/> 20% <input type="checkbox"/> 30% <input type="checkbox"/> 50%	Brand: _____
Smartchips:	<input type="checkbox"/> Never <input type="checkbox"/> 25% <input type="checkbox"/> 50% <input type="checkbox"/> 100%	Brand: _____

What types of Seals do you use?

None OEM Clear Aluminum Gold Ribbon Brand: _____

What types of Replacement Parts do you use?

<input type="checkbox"/> Coating Creams	<input type="checkbox"/> OPC Drum	<input type="checkbox"/> Primary Charge Roller (PCR)	Brand: _____
<input type="checkbox"/> Magnetic Roller	<input type="checkbox"/> Bushings	<input type="checkbox"/> Magnetic Felts	Brand: _____
<input type="checkbox"/> Contacts	<input type="checkbox"/> Bearings	<input type="checkbox"/> Stabilizers	Brand: _____
<input type="checkbox"/> Plastic Plugs	<input type="checkbox"/> Pins	<input type="checkbox"/> End Caps	Brand: _____
<input type="checkbox"/> End Pieces	<input type="checkbox"/> Actuator Arms		Brand: _____
<input type="checkbox"/> Jumbo Hoppers:	<input type="checkbox"/> HP 1200	<input type="checkbox"/> 2100	<input type="checkbox"/> 4000
	<input type="checkbox"/> 4100	<input type="checkbox"/> EX	<input type="checkbox"/> WX

I would like information about your ordering schedule, freight and payment terms:

How often are orders placed on a weekly basis? Once Twice 3 Days 4 Days 5 Days
Order average in USD: \$ _____ Payment Terms: _____
Who are your main vendors? _____

How did you find out about UniNet? Magazine Internet Trade Show Other

What do you like the most about UniNet? Selection Quality Service Price

Comments: _____

Thank you!

A UniNet Sales Representative will send you a proposal with any sample items that you requested.